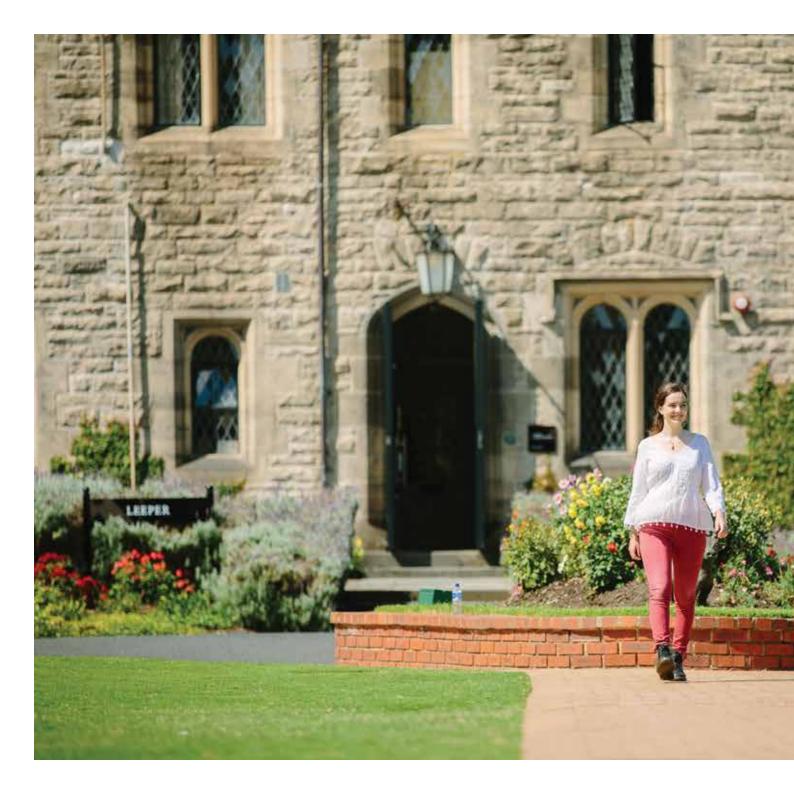
2015 FOUNDATION ANNUAL REPORT

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thank you







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On the cover: In the Gateway building, under construction. L–R: Amelia Curran, 3rd year Arts; Professor Ken Hinchcliff, Warden of Trinity College; Associate Professor Alison Inglis, Fellow of Trinity College; Jack Marozzi, 3rd year Arts

REPORT OF THE EXECUTIVE DIRECTOR

In 2015 we again received wonderful support from the Trinity community. I have been in the role of Director of Advancement for three years now, and each year I am humbled by the generosity of our donors and those who support us by contributing their time and effort serving on committees, writing articles and drumming up support for our events and initiatives.

This support allows the College to continue to provide an educational experience that is much sought after. There were approximately 400 applicants for the Residential College in 2016 with only 70 places available, and the Foundation Studies program will prepare over 1,800 students for university in 2016. Trinity is definitely seen as a place where you can receive an educational experience that can be compared with the best in the world.

The generous financial support our donors have provided meant that in 2015 we were able to award over 130 scholarships worth over \$1 million to needy and worthy students.

We are continually upgrading and maintaining our beautiful historic buildings, with the renovation of Behan at the start of 2015, and Cowan last Christmas break.

Later this year the new \$30 million Gateway building will be opened. This facility will be

magnificent and will enhance our reputation as a College where students can excel academically as well as in those other areas that provide a 'well rounded' education. It will be home to 26 new tutorial rooms, two lecture theatres including one capable of hosting musical and drama performances, as well as world-class visiting scholars and speakers. It will include a laboratory, computer room, break-out areas and music practice spaces.

Another area of this fabulous building that we are very excited about, and which we have received some very generous gifts for, is the Sir Joseph Burke Cultural Precinct. This facility will allow the College to display more of the 600 pieces of amazing art we own, and to showcase our growing collection of archival material.

The financial support has also allowed the College to continue to lead the way with our Indigenous education, and to promote our internationally recognised Trinity Choir.

Importantly, 2015 marked a 'step change' in fundraising for the Theological School, with the 'Faith in Our Future' Campaign bringing in \$146,000 of a targeted \$500,000 by 2018.

I'd like to say a special thank you to the Advancement team, the members of the

Executive Committee of the Foundation (ECOF), the former Chairman, Mr Charles Sitch, and the new Chairman, Mr Ian Solomon, because 2015 was a wonderful year.

It is worth reflecting on a few highlights:

• the fundraising efforts for the Cultural Precinct and the efforts of Rupert Myer, Fred Grimwade and Alison Inglis to gather support for this initiative

• the Camino event held at St Paul's Cathedral in March

• the successful lobbying of the College Board to have the College absorb the costs of the Advancement team rather than the Foundation, meaning that every dollar raised can be directed toward the particular initiative the donor wishes

- the recruitment of Sophie Gardiner, Amy Tennent and Annabel Myer to the ECOF board
- the Archbishop's Dinner, which saw 208 people attend and donate \$140,000 toward the Theological School
- the trip to Singapore to engage with our Foundation Studies alumni, which saw over 80 people aged from 20–45 attend and engage with the College – many for the first time since finishing their Foundation year.



In 2015, donors contributed just under \$2.4 million in cash, with a further \$475,000 pledged for future years.

The 'participation rate' also continued to increase. We had over 650 donors in 2015 (approximately 10%). This is world-class. As a guide, the University of Melbourne targets 2% and achieved 1.7% in 2015.

'Participation rate' is closely linked to engagement, and the strategy of reaching people via meetings and events is working. In 2015 we had over 2,150 different people attend a College event.

In 2016 there will be two areas of focus: a) leveraging our Asian connections and the 'good will' we have amongst the Foundation Studies alumni; and b) activating our next generation of patrons, sponsors, governors and benefactors.

We are well placed to be successful with both of these. The establishment and change in focus of the Careers Office, a busy program of visits to Asia, the establishment of a program that provides Foundation Studies alumni with an 'Australian experience' and the establishment of a Foundation Studies Alumni Committee will all serve to build our connection with the FS alumni.

Similarly, the identification of 200 new people who can become patrons, sponsors, governors and benefactors in the next five years, and the focus on these people, will allow us to build the next generation of donors that will provide the support to allow the College to pursue its initiatives.

I am very excited about 2016. Expect to hear from me.

Mr Scott Charles (TC 1986)



MESSAGE FROM THE CHAIRMAN

The term 'philanthropy' means the desire to promote the welfare of others, expressed especially by the generous donation of money to good causes. In this meaning, it involves both the benefactor in their identifying and exercising of their values, and the beneficiary in their receipt and benefit from the consideration provided.

In 2015, I can again report that the Trinity College community not only continues to identify Trinity College as a most worthwhile beneficiary of philanthropic support, but that the generosity of this community continues with remarkable force.

For over 140 years, the College community has invested in Trinity College, and Trinity has delivered in serving its society, in recent years in an increasingly global community. Trinity College philanthropy drives the impact of this service. It is the philanthropy of Trinity College that allows us to attract the best people to all areas of our College, regardless of financial capability, and to provide them with the best facilities.

Since 1872, Trinity College has attracted extraordinary people and allowed them to collaborate and create. We have sent the architects of our societies and its most important institutions back into the world, in return acting as ambassadors of the Trinity College community with exceptional success.

But our work is not done; the impact of Trinity College will directly reflect the success of our philanthropic endeavours. It is this mission that continues to motivate and excite the Trinity College Foundation and me.

The Trinity College Foundation is the primary vehicle that allows all alumni, members, parents and friends of the College to come together regardless of point of connection. As the College community develops in complexity, the process of engagement implemented by the Foundation serves a central function as an independent intermediary between the stewards of the business of the College and its endowment funds. It is crucial that our reputation as responsible custodians is unimpeached, and it is the job of the Trinity College Foundation and me to ensure that this is the case.

Against this background, I am delighted to report that 2015 was another successful year for the Trinity College Foundation. In particular, in 2015:

• we had over 650 donors, reflecting a participation rate of alumni students of approximately 10%

- the donors contributed approximately \$2.4 million, with a further \$475,000 pledged to future years
- over 2,150 people attended various College events, including a significant number of people attending events in Asia

• the 'Faith in Our Future' Campaign for the Theological School commenced with great initial success, already raising almost \$150,000 of a targeted \$500,000 by 2018; and we awarded 130 scholarships.

The endowment funds of the Trinity College Foundation are now approximately \$30 million. These funds are supplemented by philanthropic funds under management of the College itself of approximately \$20 million. In aggregate, the philanthropic funds of Trinity College make the Trinity College Foundation one of the most significant educational foundations in Australia. I am delighted to report the continuation of this generous support, which is vital to keeping Trinity College at the forefront of Australian education.

I would like to acknowledge a number of contributions, in particular:

• Mr Charles Sitch, the past Chairman of the Foundation, for his support to me in my transition to chairmanship Trinity College has provided me with an environment to thrive culturally, socially and academically.

Hussain Alamein (3rd year Biomedicine) John Gibson Scholarship

• Professor Ken Hinchcliff, the new Warden of the College, for his visions for the College and its philanthropy

• Mr Campbell Bairstow, in his role as Provost of the College, for his stewardship of the philanthropic function of the College in recent times

• the Executive Committee of the Foundation, whose commitment of ideas, time, connections and personal generosity are greatly appreciated, and also confirm the cause of Trinity College and its identity for significant philanthropic support.

My final words of thanks are for Mr Scott Charles and the Advancement team. Few observe the personal commitment, and passion, for the College that Scotty and the Advancement team have more than I do. A Director of Advancement should both understand and care for the people of the Trinity College community. Scotty's understanding and care is unparalleled, supported by a ferocious determination to develop the engagement of the College in Australia and throughout the world. The successes are recorded in this Annual Report. There are more to come, but in the interim we should be grateful for Scotty's and the Advancement team's preparedness to serve the Trinity College community in the way that they do.

2016 is an exciting year for the College, which will include amongst other things the opening

of the Gateway building. As the College evolves, we recognise the growing importance of our stewardship, and in doing so thank the Trinity College community for the opportunity to represent you in this significant way.

Mr Ian Solomon (TC 1989)



The scholarship support I have received has driven many of my shortand long-term goals.

Jackson Clarke (3rd year Science) Oatley Scholarship

2015 FOUNDATION EXECUTIVE

Mr Ian Charles Solomon (TC 1989), Chairman

Ms Kathleen Anne Bailey-Lord Mr Campbell Pearce Bairstow, Provost (to September 2015) Mr Scott Macallister William Charles (TC 1986), Director of Advancement

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Ms Amy Louise Tennent (from June 2015) Mr John Gunnar Patrik Valsinger (TC 1985), Honorary Treasurer

FUNDS' PERFORMANCE

The Foundation received \$1.2 million in donations in 2015, and earned a further \$1.9 million of income from its investments.

The Foundation uses an independent investment advisor (Jana Investment Advisers Pty Ltd) to help manage its growing pool of assets. The assets of the Foundation are currently invested in a mixture of Australian and international equities, debt and liquid securities. The Foundation does not invest directly, but uses recommended fund managers specialising in the various market segments.

The weightings of the various segments determine a benchmark portfolio return against which the results of the investment managers are measured. The overall objective is to maintain the corpus of the Foundation funds in real terms so inflation does not diminish the purchasing power of the endowed funds over time. The investment return target of the Foundation is CPI plus 5%. As a Public Ancillary Fund, the Foundation is required to distribute at least 4% of its net assets each year. For 2015 the returns were as follows:

Performance to 31 December 2015	1 Yr %	5 Yr %	Since 2001/02	
Trinity College Foundation	6.4%	9.6%	8.5%	
Benchmark Portfolio	4.4%	8.3%	6.7%	
Australian CPI + 5%	6.7%	7.3%	7.0%	

The following table shows donations, investment income and disbursements to Trinity College over the last five years.

	2011	2012	2013	2014	2015
Donations	\$2.2m	\$1.6m	\$1.3m	\$1.9m	\$1.2m
Investment Income	\$0.8m	\$1.1m	\$1.4m	\$1.7m	\$1.9m
Disbursements	(\$2.5m)	(\$2.4m)	(\$1.7m)	(\$1.1m)	(\$1.1m)

At the end of 2015, the Foundation had a total of \$29.6 million in assets under management, and its net assets were \$32 million.

DONORS

We sincerely thank all of our donors for their support in 2015. Without this generosity, Trinity College would not be able to offer places to a diverse community or to provide the wide-range of experiences to students.

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My scholarship has provided me not only with academic resources invaluable to my education, but also a sense of belonging.

Aquila Van Keuk (2nd year Arts) AGL Shaw Scholarship

Trinity is an incredibly diverse and dynamic environment that pushes your mental boundaries.

Jack Marozzi (3rd year Arts) Campbell Scholarship

LEEPER SOCIETY MEMBERS

We sincerely thank members and friends who have included Trinity College in their bequests, and this provides the opportunity to be honoured during their lifetime.

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The Bulpadock Club recognises those who make a donation for five or more consecutive years. Your loyalty through consistent annual support allows the College to plan for the future with confidence.

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Without receiving a scholarship to Trinity College, I would have struggled to be able to afford to move to Melbourne from regional NSW to attend University.

Bridget Lea (2nd year Arts) Oatley Scholarship

SPECIAL DONOR GROUPS

We welcome the new members in 2015 to each Special Donor Group and their names appear in bold.

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The scholarship I have been granted has assisted me to remain focused and committed to my goals. It will allow me to give back to Trinity and the wider community.

Ishmael Amini (2nd year Arts) Cybec Scholarship

